

# Electronic submission system -users' guide

EIT Manufacturing

Paris | 2024

[eitmanufacturing.eu](http://eitmanufacturing.eu)



# Contents

|   |           |
|---|-----------|
| <b>Registration .....</b>                         | <b>2</b>  |
| New Organization Registration .....               | 3         |
| Existing organizations .....                      | 6         |
| <b>Log in to Partner Area.....</b>                | <b>9</b>  |
| <b>Partner Area Home Page .....</b>               | <b>10</b> |
| Navigation to the CFP Program .....               | 10        |
| CFP Program 10                                    |           |
| Call for Proposals Form .....                     | 11        |
| How to add an SME .....                           | 12        |
| How to add co-editors (contact) .....             | 14        |
| How to remove added Contact: .....                | 14        |
| How to add End User: .....                        | 15        |
| How to add KPIs.....                              | 15        |
| How to remove a KPI from selection: .....         | 15        |
| How to add deliverables/milestones/outputs: ..... | 16        |
| How to add Budget .....                           | 16        |
| How to add Revenue Forecast: .....                | 17        |
| Revenue Share Calculation: .....                  | 18        |
| How to add Keywords .....                         | 18        |
| How to upload documents .....                     | 19        |
| <b>Submission.....</b>                            | <b>20</b> |
| <b>Support.....</b>                               | <b>20</b> |

# Registration

We have 2 types of registrations to get access to NetSuite.

1. **New Organization registration** – Organizations that do not exist in our current system (Who do not have access to Plaza as well) must fill in the **New Org** form to start their registration process. Once the organization is registered, they can register additional users using the Contact form mentioned below.
2. **Existing organizations registration**– Organizations that were already registered in our previous ERP (Plaza) are migrated to NetSuite. However, users of the organizations must fill in the **Contact Form** to register users in NetSuite. This enables the addition of co-editors to your proposals, ensuring collaborative engagement.

## New Organization Registration

New Organizations that are not currently registered in our system and are interested in applying for Call for Proposal can initiate the registration process by filling out the online form:

<https://7967462.extforms.netsuite.com/app/site/hosting/scriptlet.nl?script=2533&deploy=1&compid=7967462&ns-at=AAEJ7tMQciw1l2f-z-3r0zMrsEPldGRHmg8fsIFp7jgrLthVisk>



SUBMIT

**COMPANY INFORMATION**

GDPR Agreement \*

Organization Name \*

Legal Organization Name (in National Language) \*

Website  
https://www.yourwebsite.com

Organization Type \*

Annual Revenue (Average for the last 2 years) \*

Number of Employees \*

Currency \*

VAT Number \*

PIC Number \*

Please state your specific interests for a collaboration, with reference to e.g. topics of the current call for proposals, EIT Manufacturing partners which you would like to cooperate, etc. \*

How did you get in contact with EITM? \*

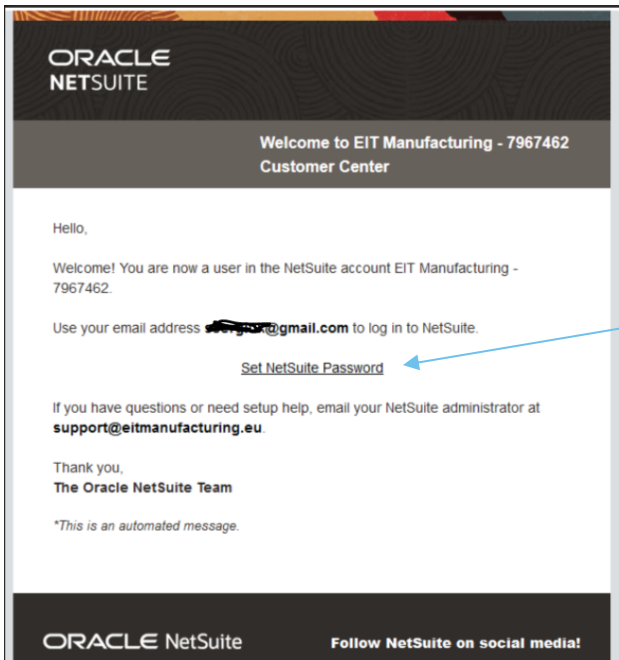
Purpose of Registration, Type \*

KIC Added Value \*

Fill in every mandatory field in the form and click submit button.

In the 'Purpose of Registration' field, selecting the value 'Call for Proposal SME' ensures that the organization's intention is clearly communicated, facilitating the registration review process.

After submission, the application undergoes verification by EIT Manufacturing's team to ensure authenticity. Once verified, an email will be sent to the organization contact to finalize the registration process with a link to set the password. This email works as a security measure to ensure that only authorized individuals can access the account.

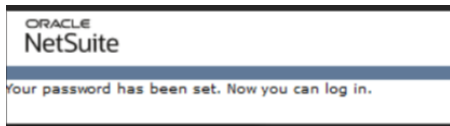


Click on the link to proceed and set your new NetSuite password.

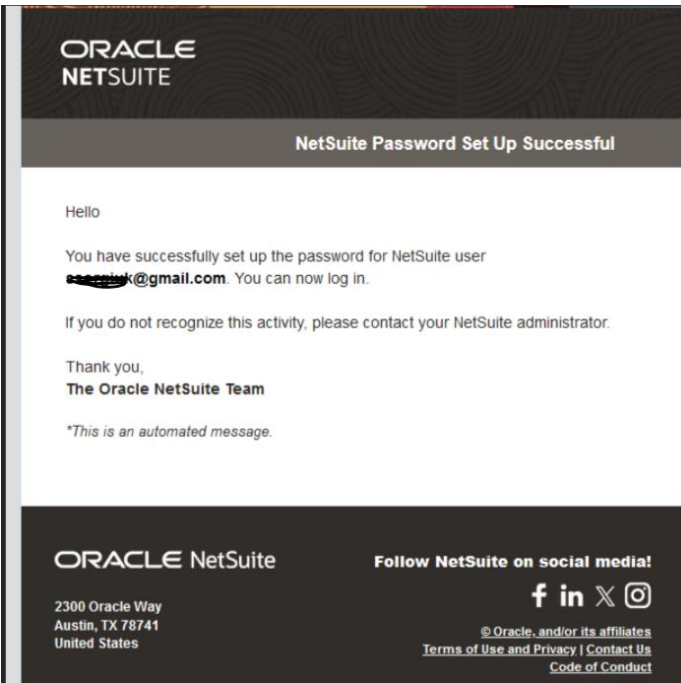
Users should click on the link in the email to be redirected to the password setting page. Here, they can securely set a password of their choice, enhancing account security.



Insert your new password and click continue. Make sure that the criteria on the right are respected.



After successfully setting the password, a confirmation email will be sent to the user, indicating that the registration process is complete, and they can now access the Partner Area.



After your organization has been successfully registered, you can register a user by following the steps mentioned below for Existing Organizations.

## Existing organizations

Organizations that were registered in our previous ERP (Plaza) can fill out the below online form to register users. If you want to have co-editors for your Proposal, fill out the below form to register them as a contact:

<https://7967462.extforms.netsuite.com/app/site/hosting/scriptlet.nl?script=2528&deploy=1&compid=7967462&ns-at=AAEJ7tMQeCadF-cgpvZ-7arYQSHji-pOzChdbttmLp7v2Mz4r7M>

The screenshot shows the top of a web form. At the top left is the 'eit Manufacturing' logo. To its right is the European Union flag with the text 'Co-funded by the European Union'. Below these is a grey header bar with the text 'CONTACT DETAILS'. The form contains several input fields, each with a red asterisk indicating it is mandatory: 'First Name', 'Middle Name', 'Last Name', 'Email Address' (with 'name@example.com' as a placeholder), 'Company', 'Gender', 'Phone', 'Job Title', 'Country', and 'Nationality'. Each field is currently empty.

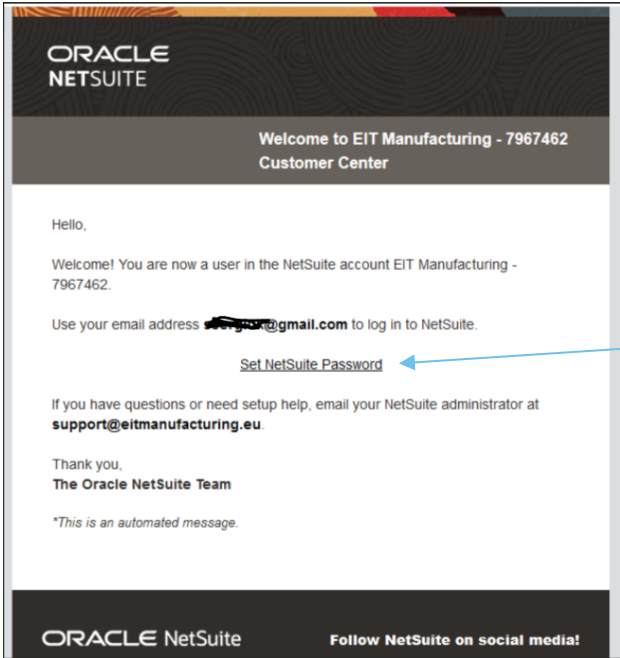
Fill in every mandatory field in the form and click submit button.

In the field 'Company', please start by typing 3 characters to initiate the dropdown prompt, then find your company name and click on the name to select.

This is a close-up of the 'Company' field. The text 'test' is entered into the input box. A dropdown menu is open below the input, showing a list of suggestions: 'test', 'test1', 'test2', 'test3', 'test4', 'Test Inc', 'test5', and 'Test submission'. The 'test' option is highlighted with a blue border.

Once the form is submitted, the application will be checked internally by the EITM Team.

Once verified, an email will be sent to the registered user to finalize the registration process with a link to set the password. This email serves as a security measure to ensure that only authorized individuals can access the account.

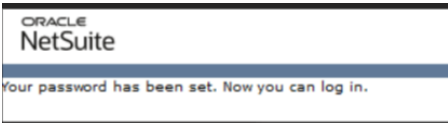


Click on the link to proceed and set your new NetSuite password

Users should click on the link in the email to be redirected to the password setting page. Here, they can securely set a password of their choice, enhancing account security.



Insert your new password and click continue. Make sure that the criteria on the right are respected



After successfully setting the password, a confirmation email will be sent to the user, indicating that the registration process is complete, and they can now access the Partner Area.



ORACLE  
NETSUITE

NetSuite Password Set Up Successful

Hello

You have successfully set up the password for NetSuite user  
**\*\*\*\*\*@gmail.com**. You can now log in.

If you do not recognize this activity, please contact your NetSuite administrator.

Thank you,  
**The Oracle NetSuite Team**

*\*This is an automated message.*

ORACLE NetSuite

2300 Oracle Way  
Austin, TX 78741  
United States

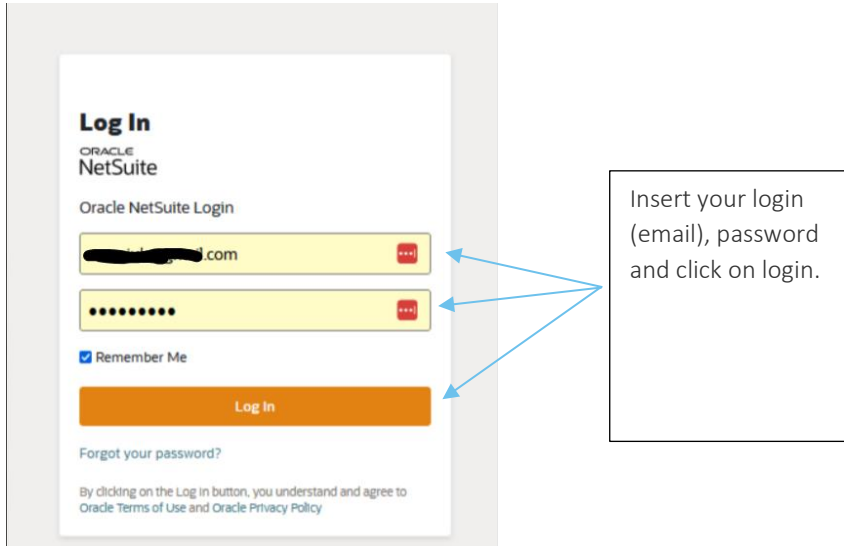
Follow NetSuite on social media!



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[Terms of Use and Privacy](#) | [Contact Us](#)  
[Code of Conduct](#)

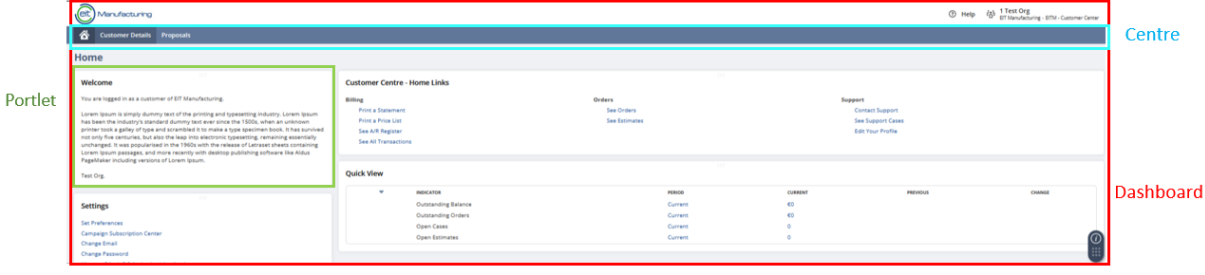
# Log in to Partner Area

After having registered, you can log in by accessing this link: <https://7967462.app.netsuite.com/>



Once you click login you will be redirected to the main page of your organization.

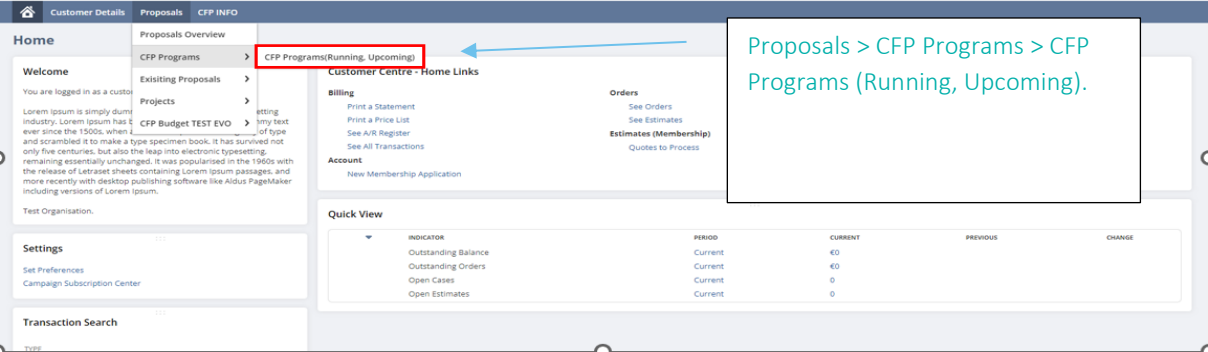
# Partner Area Home Page



## Navigation to the CFP Program

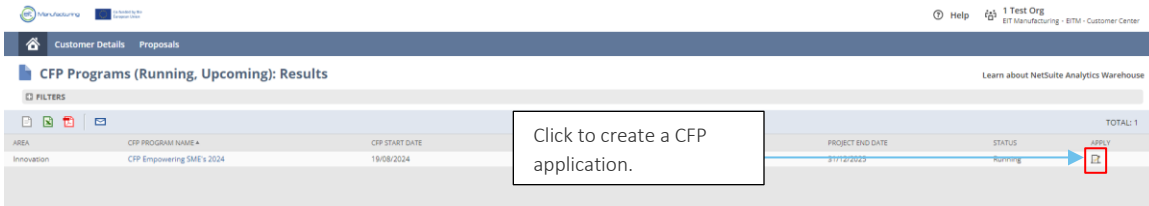
Within the Home Dashboard, partners can easily navigate to the CFP Programs section by selecting the appropriate menu options:

Proposals > CFP Programs > CFP Programs (Running, Upcoming).



## CFP Program

The Program oversees partners' ability to create or submit proposals, ensuring alignment with program objectives and timelines.



Applying for a CFP is a straightforward process, with users simply needing to click on the Apply button within the designated program interface.

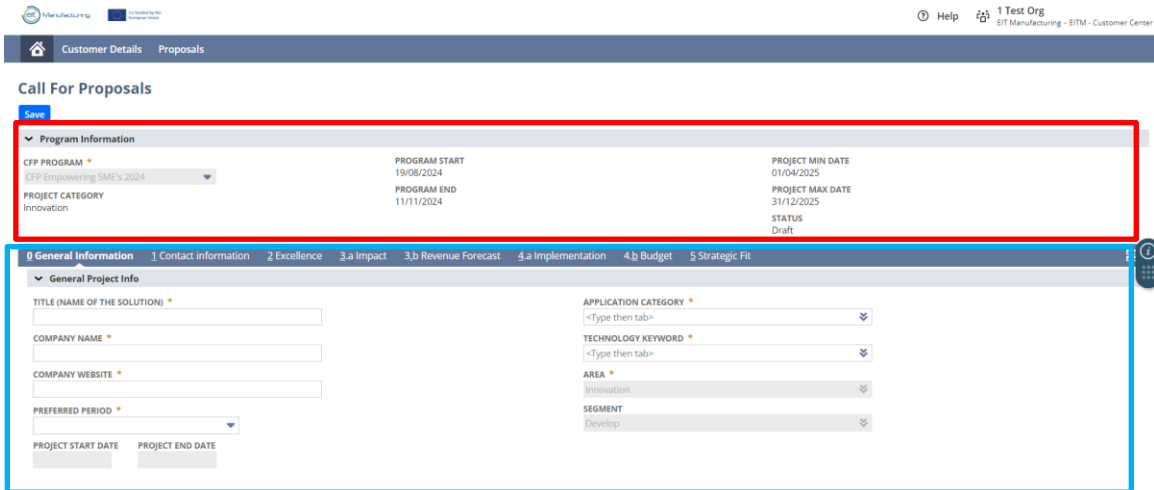
Users should cross check the CFP Program name and Area and click the Apply button for their respective Program they are interested in.

## Call for Proposals Form

The CFP form is composed of 2 main parts:

**Body part** (Highlighted in Red): Always visible on the form, it contains general information about the Program (CFP) and essential details about the proposal (such as ID and the status).

**Subtabs** (Highlighted in Blue): Also known as criteria, these contain all the fields required for the CFP. Users can navigate through them by clicking on specific subtab titles.



The applicant can fill in the information on the form, save the progress, and come back to edit and continue the application anytime. Ensure that you click the Save button before leaving the page so that the information filled in is not lost.

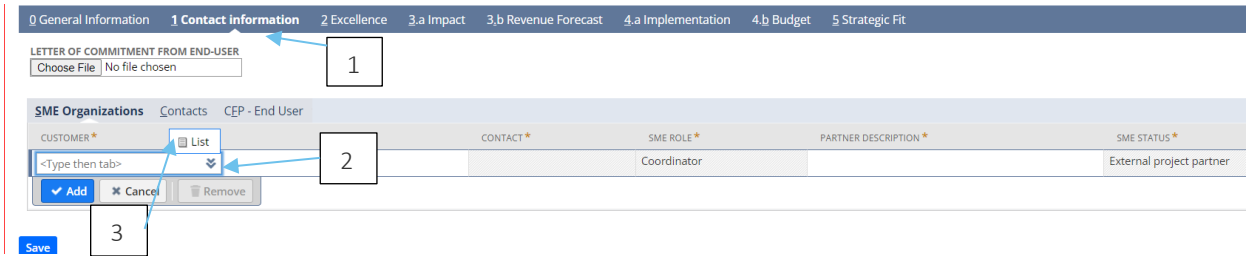
To know more about the fields, click on the field name to open the help text.

## How to add an SME

Step 1: Click on the Contact Information tab

Step 2: Locate the table with the column name "Organizations" and click on the down arrow

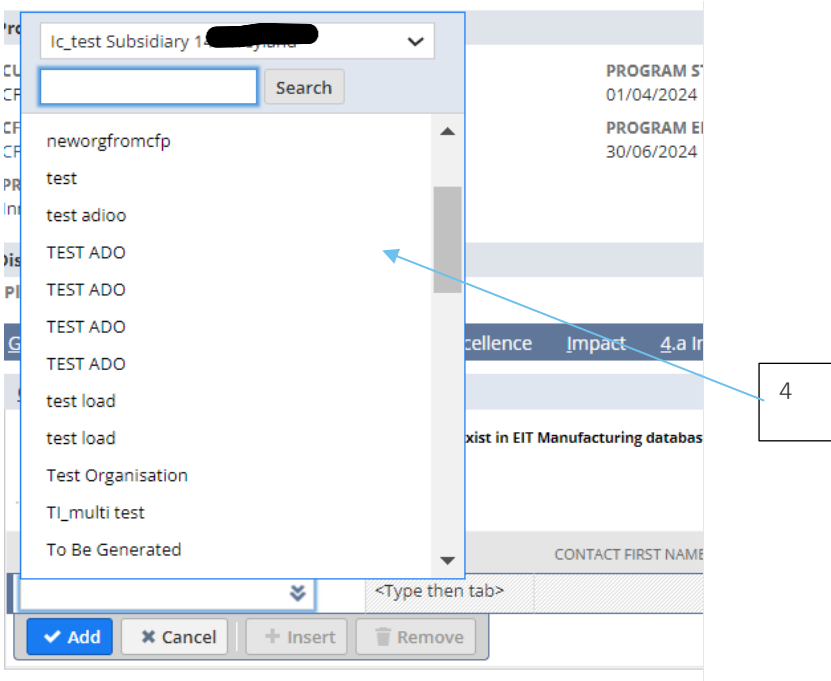
Step 3: Click on List button



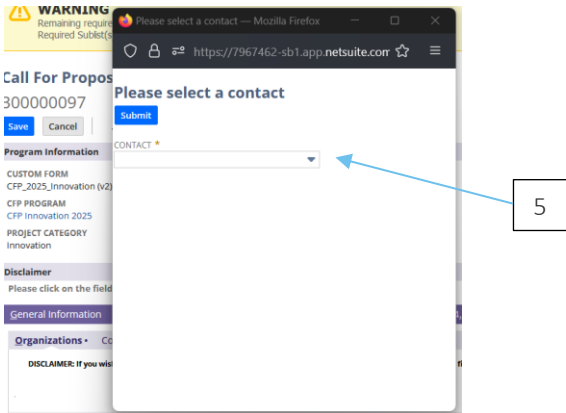
Step 4: Find your organization in the list or use the search option and select it.

*Note that only the organizations that are already registered will be displayed here. To add a new organization that is not on this list, kindly use the below link to register the organization.*

<https://7967462.extforms.netsuite.com/app/site/hosting/scriptlet.nl?script=2533&deploy=1&compid=7967462&ns-at=AAEJ7tMQciw1I2f-z-3r0zMrsEPldGRHmg8fsIFp7jgrLthVisk>

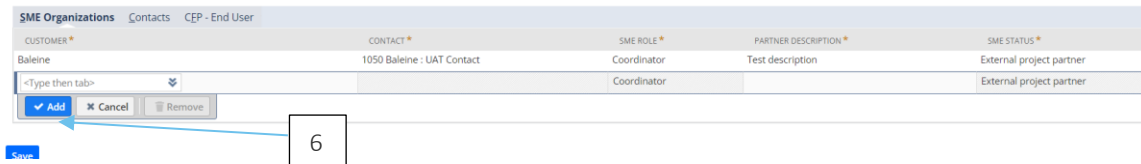


Step 5: A new window will appear – in the list of contacts please select the main contact person for this organization and click submit.



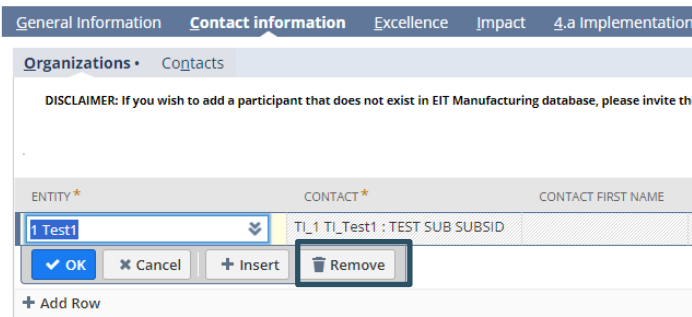
Step 6: Once the organization and contact are selected you will see it in the table. When the information is completed click add to submit your organization.

- No duplicates are allowed in this table meaning that you will be able to add your organization only once.



How to remove added Organization:

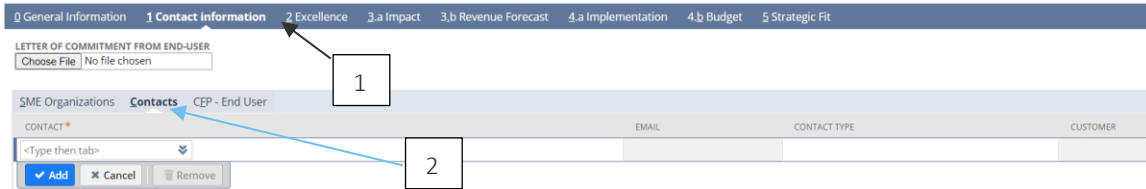
In case you wish to remove the selected organization, click on the name of the organization and click Remove button. The line will be deleted.



## How to add co-editors (contact)

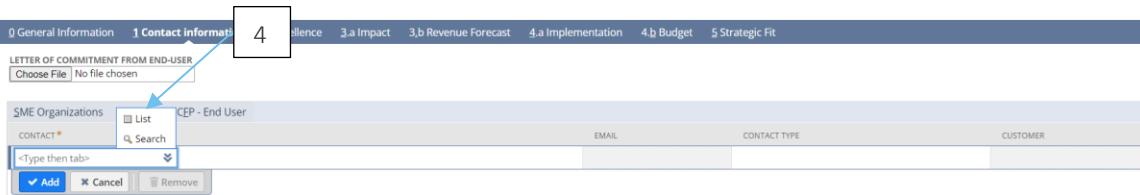
Step 1: Click on Contact Information tab

Step 2: Locate Contact List

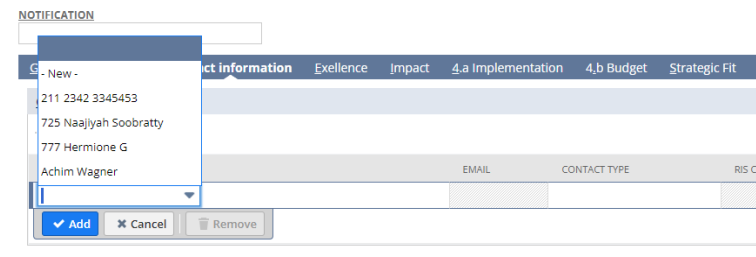


Step 3: Locate the table with the column name "Contact"

Step 4: Under Contact, click on the down arrow list and click on List to open the list of contacts.



Step 5: Select a contact from the list and you will see that other fields such as Email are filled in.



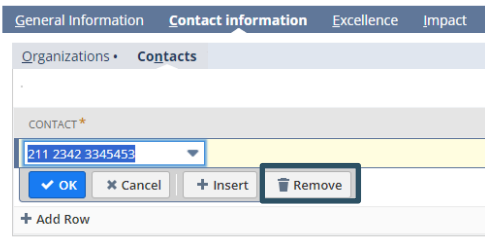
Step 6: Click Add

If you wish to add a contact for an organization, but this contact is not registered yet: it should use this form to register a user:

<https://7967462.extforms.netsuite.com/app/site/hosting/scriptlet.nl?script=2528&deploy=1&compid=7967462&ns-at=AAEJ7tMQeCadF-cgpvZ-7arYQSHji-pOzChdbttmLp7v2Mz4r7M>

How to remove added Contact:

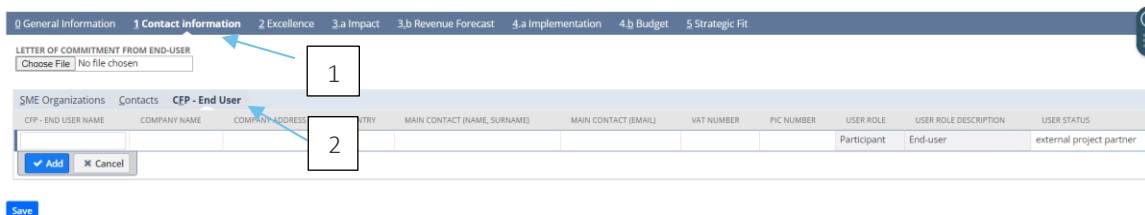
If the applicant wishes to delete the selected contact, they can do so by clicking on the name of the selected contact, then click the 'Remove' button.



How to add End User:

Step 1: Click on Contact Information tab

Step 2: Navigate to CFP – End User



Step 3: Complete the information in the table and click Add.

Note: Adding an End User is not mandatory in this proposal.

How to add KPIs

KPIs are automatically added for this Call For Proposal. No input from the user is required.

| CODE #  | TITLE  | DESCRIPTION  | EXPLANATION  | JOBS |
|---------|--|--|--|------|
| ETHED24 | Innovations launched on the market with revenue >10K | Number of innovations introduced on the market during the KAVA duration or within 6 months after completion with a sales revenue of at least 10 000 EUR documented | Innovations introduced on the market must be directly linked with the KAVA (as anticipated in the commercialization strategy) and reported in the year when they reached the first revenue (but not later than three years after completion of the KAVA). (Scale...) | 1    |

How to remove a KPI from selection:

KPIs are automatically added for this Call For Proposal. No input from the user is required.



How to add deliverables/milestones/outputs:

Deliverables are automatically added for this Call For Proposal. No input from the user is required.

| DELIVERABLE NAME           | CODE  | DESCRIPTION*               | EXPECTED DATE* |
|----------------------------|-------|----------------------------|----------------|
| Final Performance report   | DEL03 | Final Performance report   | 31/12/2025     |
| Interim Performance report | DEL02 | Interim Performance report | 30/09/2025     |
| Kick off package           | DEL01 | Kick off package           | 30/04/2025     |

How to add Budget

Step 1: Once you save the Proposal, Navigate to the Budget Subtab.

| LINK | IS COPIED | NAME *          | BUDGET YEAR | PHASE | NAME | ORGANIZATION | TOTAL COST | EIT FUNDING | CO-FUNDING | FUNDING RATE |
|------|-----------|-----------------|-------------|-------|------|--------------|------------|-------------|------------|--------------|
| Edit | No        | SME Budget      | 2025        |       |      | 1050 Baleine | 39,250.00  | 37,250.00   | 2,000.00   | 94.9%        |
| Edit | No        | End user Budget | 2025        |       |      |              | 8,850.00   | 3,850.00    | 5,000.00   | 43.5%        |

Step 2: Click on the Edit Link. (A new window will popup)

| INCLUDED INDIRECT COST | BUDGET CATEGORY                        | COST      | COMMENTARY |
|------------------------|--|-----------|------------|
| Yes                    | Personnel cost                         | 30,000.00 |            |
|                        | Subcontracting costs                   | 500.00    |            |
| Yes                    | Purchase costs- Travel and subsistence |           |            |
| Yes                    | Purchase costs- Equipment              |           |            |
| Yes                    | Purchase costs- Equipment              | 20,000.00 |            |

Step 3: Fill in the details in the fields.

Organization – Select the organization from the dropdown.

In the co-funding details, the user can enter value for Partner Own Resources. Based on this input, the value of the field co-funding (in the right column under Funding heading) will be auto-calculated and filled.

| Co-Funding details                | Funding                    |
|-----------------------------------|----------------------------|
| NATIONAL FUNDING                  | EIT FUNDING<br>37,250.00   |
| OTHER EU FUNDING                  | CO-FUNDING<br>2,000.00     |
| LOCAL FUNDING                     | INDIRECT COSTS<br>7,750.00 |
| PARTNER OWN RESOURCES<br>2,000.00 | FUNDING RATE<br>94.9%      |
|                                   | TOTAL COST<br>39,250.00    |

At the bottom of the page you will find the table for adding Budget Categories

| INCLUDED INDIRECT COST | BUDGET CATEGORY                        | COST      | COMMENTARY |
|------------------------|--|-----------|------------|
| Yes                    | Personnel cost                         | 30,000.00 |            |
|                        | Subcontracting costs                   | 500.00    |            |
| Yes                    | Purchase costs- Travel and subsistence |           |            |
| Yes                    | Purchase costs- Equipment              |           |            |
| Yes                    | Purchase costs- Equipment              | 20,000.00 |            |
|                        | Indirect costs                         | 750.00    |            |

The applicant can add cost, and a comment for budget categories. Once the information is completed for the line, click the Ok button.

Step 4: Click Save

How to add Revenue Forecast:

Step 1: Navigate to tab 3.b Revenue Forecast

0 General Information 1 Contact information 2 Excellence 3.a Impact 3.b Revenue Forecast 4.a Implementation 4.b Budget 5 Strategic Fit

UNIT PRICE \* 10

10 2

| LINE TYPE        | 2025 | 2026 |
|------------------|------|------|
| Unit sold        | 10   | 40   |
| Expected Revenue | 100  | 400  |

3

Cancel Remove

Save Submit Proposal

Step 2: Enter value for Unit Price

Step 3: Enter values of Unit Sold for the year 2025,2026,2027,2028, 2029. The Expected revenue for each year will be calculated automatically based on the Unit price and unit sold.

## Revenue Share Calculation:

Step 1 : Navigate to tab 5. Strategic fit.

Step 2: Check the box : “Are you interest in an Equity Shares Agreement? (Preferred mechanism available only for start-ups)”

Step 3: Input the value for the % of revenue shared (Minimum 5%)

The values in the table will update automatically

Values A: Values in this row are copied from the tab 3.b revenue forecast.

Values B: are calculated based on the % of the revenue forecast inserted in step 3.

The screenshot shows a form titled "Revenue Sharing". It includes a checkbox labeled "ARE YOU INTEREST IN AN EQUITY SHARES AGREEMENT? (PREFERRED MECHANISM AVAILABLE ONLY FOR START-UPS)". Below this is a text input field for "% OF REVENUES SHARED WITH EIT MANUFACTURING AS FINANCIAL SUSTAINABILITY (MIN 5%)". A table below the form shows revenue data for 2026, 2027, and a Total. The table has two rows: "Revenue from tab 3.b Revenue forecast" and "Revenues shared with EIT Manufacturing as Financial Sustainability (€)". Callout 2 points to the "Revenue Sharing" title, callout 3 points to the percentage input field, callout A points to the 2027 cell in the second row, and callout B points to the Total cell in the second row.

|  | 2026 | 2027 | A    | Total | B |
|--|------|------|------|-------|---|
| Revenue from tab 3.b Revenue forecast                                  |      |      |      |       |   |
| Revenues shared with EIT Manufacturing as Financial Sustainability (€) | 0.00 | 0.00 | 0.00 | 0.00  |   |

## How to add Keywords

Step 1: Navigate to the General Information subtab.

General Information   Contact information   Excellence   Impact   4.a Implementation   4.b Budget   Strategic Fit   Dimension

**General Project Info**

AREA  
Innovation

SEGMENT  
Develop

ACTIVITY TITLE

ACTIVITY ACRONYM

APPLICATION CATEGORY

**Project Information**

TOPIC

SUB-AREA

ACTIVITY WEBSITE (IF APPLICABLE)

ABSTRACT

GENDER EQUALITY PLAN

IS YOUR PROPOSAL ETHICS COMPLIANT AS DEFINED BY 1

ETHICS COMPLIANCES ISSUE

SELECTED PRE-DEFINED KEYWORD: List

<Type then tab>

✓ Add   ✕ Cancel   + Insert   Remove

Step 2 : Locate the Pre-defined keywords. Click on the Arrow icon.

Step 3: Click on List to open the list of pre-defined keywords.

Step 4: Click the Add button to add the keyword once you have selected the keyword.

## How to upload documents

For all file upload fields,

1. To add a document, Click on Choose file button. It will open a pop-window to select a file from your computer.

SDGs Survey  No file chosen

2. To change the document that is selected and to upload a new one, click the 'Choose File' button to open the pop-up window to select a different file.

# Submission

Partners can input information, save progress, and resume later while creating a proposal, fostering flexibility and convenience in the proposal development process. The "Submit" button becomes active once all required fields are fully completed and saved, signaling readiness for proposal submission. Upon submission, the proposal is locked and marked for evaluation. All designated contacts added in the CFP application receive an email notification confirming the successful submission of the form, providing transparency and acknowledgment of the submission status.

# Support

In the event of any issues or inquiries during the application process, partners can use the provided form to submit queries and seek assistance from EIT Manufacturing's IT support team.

[https://share-eu1.hsforms.com/1hxfoMSwVRtKUtGuk\\_o1ljQfigq6](https://share-eu1.hsforms.com/1hxfoMSwVRtKUtGuk_o1ljQfigq6)

Co-funded by the European Union

### NetSuite Support

First name \*

Last name \*

Company name \*

Email \*  
Please indicate your email it will be used for exchanges with EIT Manufacturing support team

Subject \*

Detailed Information \*  
Please indicate as much details as you can this will allow a rapid process of your request.

File upload  
 No file chosen

Disclaimer :  
Please check your Spam-Box if you did not receive any notification after the submission of the ticket.