

Business Plan 2023 – 2025

EIT Manufacturing Call

## **Call for a prize — Rules of Contest**

### **BoostUp! IBERIA 2024**

### **Net Zero Industry**



## Version history

Date	Comments
20 September 2024	The call deadline has been extended until October, 11 <sup>th</sup> ; 17:00 CEST (section 4).
10 October 2024	The announcement of the finalists for the 2 <sup>nd</sup> phase will be done already on October 30 <sup>th</sup> , instead of October 31 <sup>st</sup> .

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# 1. Call summary

**Disclaimer:** The information given in this document is subject to revision, according to new potential rules or requirements provided by EIT and/or by the EC.

Call for Proposals Main Features	
Dates	<ul style="list-style-type: none"><li>• <b>Call opening:</b> August 23<sup>rd</sup>, 2024</li><li>• <b>Call closing:</b> October 11<sup>th</sup>, 2024; 17:00 CEST</li><li>• <b>Eligibility and admissibility check:</b> until October 14<sup>th</sup>, 2024</li><li>• <b>1<sup>st</sup> phase, Evaluation of proposals and selection of finalists:</b> until October 28<sup>th</sup>, 2024</li><li>• <b>Announcement of finalists for the 2<sup>nd</sup> phase:</b> October 30<sup>th</sup>, 2024</li><li>• <b>2<sup>nd</sup> phase, live pitch session:</b> December 4<sup>th</sup>, 2024</li><li>• <b>Communication of results:</b> On the day of the live pitch session. A jury deliberation meeting will take place directly after the pitch session. Right after the jury decision is taken, the results will be announced publicly during the event.</li></ul>
Introduction	<p>EIT Manufacturing launches the “BoostUp! Iberia 2024” competition to support mature startups from Portugal and Spain that are working on net-zero industry technologies and are ready to scale up across Europe. <b>Up to 10 Finalist startups</b> will be shortlisted for the 2nd phase and will receive a “growth package” service support of two months delivered by the Business Development and Innovation team of EIT Manufacturing.</p> <p>The finalist startups will pitch in front of a jury of independent experts during a live session at Casa da Música (Porto, Portugal) on December 4<sup>th</sup>, 2024.</p> <p>The top 3 startups from the pitch will receive:</p> <ul style="list-style-type: none"><li>• First prize: 7,000 EUR</li><li>• Second prize: 5,000 EUR</li><li>• Third prize: 3,000 EUR</li></ul>
Total budget allocated to this competition	15,000 EUR

<p><b>Link to the submission portal</b></p>	<p>The submission platform will be available as of August 23<sup>rd</sup>, 2024, until October 11<sup>th</sup>, 2024; 17:00 CEST.</p>
<p><b>List of documents to be submitted</b></p>	<p>Application form available on the submission platform <a href="#">here</a>  Declaration of Honour</p>
<p><b>List of documents to take into consideration</b></p>	<ul style="list-style-type: none"> <li>• <a href="#">This “BoostUp! Iberia 2024 – Net Zero” guidelines</a></li> <li>• <a href="#">Horizon Europe Model Grant Agreement</a></li> <li>• <a href="#">EIT Manufacturing Strategic Agenda</a></li> <li>• <a href="#">Appeal and redress procedure</a></li> </ul>
<p><b>Evaluation criteria and sub-criteria</b></p>	<p><i>Evaluation criteria assessed by the independent experts:</i></p> <ul style="list-style-type: none"> <li>• Excellence (Novelty, Feasibility and Effectiveness)</li> <li>• Impact (Environmental, Social and Economic)</li> <li>• Implementation (Team, Customer traction, and Monitoring &amp; Evaluation)</li> <li>• Strategic fit (Relevance, Synergy and Alignment)</li> </ul>

## 2. General conditions

### 2.1 EIT Manufacturing's mission and strategic objectives

#### MISSION

EIT Manufacturing will put Europe at the centre of a global revolution and boost manufacturing innovation in Europe by connecting people with skills, technologies with markets, and innovators with investors. Technological progress is now exponential, and it is changing the industrial, social and competitive landscape faster than ever before. The aim of EIT Manufacturing is not only to adapt to this revolution but to lead it. To do so, EIT Manufacturing need to overcome value network fragmentation and bring stakeholders together, leverage knowledge and strengths to create value, and implement agile mechanisms to accelerate innovation. With the needs, concerns, and ideas of the economy and society at its core, the mission of EIT Manufacturing is to empower its partners and stakeholders to fundamentally transform the manufacturing system and meet the global demands for present and future generations.

EIT Manufacturing's **"BoostUp! Iberia 2024"** edition is a competition for spin-offs, early-stage startups, and mature startups established in Portugal and Spain. It is an instrument for EIT Manufacturing to stimulate their ecosystem to scout and screen the most innovative solution providers **in technologies supporting the transition to net zero industry**. This is a continuation of the BoostUp! activities in 2020, 2021, 2022 and 2023. The geographical focus in Portugal and Spain is adapted to changing ecosystem needs, allowing engagement with the full manufacturing innovation ecosystem in both countries to detect the best applicants and companies and award them.

#### STRATEGIC OBJECTIVES

EIT Manufacturing's strategic objectives (SOs), as set out in the Strategic Agenda 2021-2027, steer our activities and ambitions, and will help respond to major challenges shared by the manufacturing industry and society.

- Put people at the centre of manufacturing.
- Accelerate green manufacturing.
- Foster sovereignty and competitiveness.

# 3. Competition specific conditions

## 3.1 Competition objectives and applicant's profile

### OBJECTIVES

“BoostUp! - IBERIA 2024” is an EIT Manufacturing competition for spin-offs, startups, and scaleups established in Portugal and Spain in the manufacturing sector working on net-zero industry technologies ready to scale up across Europe.

### APPLICANTS' PROFILE

The applicants must meet the following conditions:

- Be an entrepreneurial team, with a minimum of two members.
- Team members must be residents of Portugal or Spain.
- Company must be incorporated in Portugal or Spain.
- Each team or team member can submit only one application.
- Applicants must prove revenue traction (existing reference customers).
- The applying startup is **NOT** a Partner Member of EIT Manufacturing or a Linked Third Party of a Partner Member of EIT Manufacturing.
- Individuals or companies that applied to the EIT Manufacturing BoostUp! 2020 competition, in the EIT Manufacturing BoostUp! 2021 RIS competition and in the BoostUp! 2022 and 2023 competitions are NOT eligible.
- Companies shall have a PIC Number<sup>1</sup> before the call deadline. If the company has already participated in projects funded by the EU before and have your PIC number validated, you can proceed with the registration of your organisation on the submission tool. If this is the first time participating in an EU-funded project or the company cannot access the already validated PIC and there are updates to the organisational data that need to be done, you need to register/re-register your organisation. Primary registration (declaration) of the PIC number takes about 10 minutes, and the PIC number is generated within another 10 minutes and is sent to the email address indicated during the registration. All new PIC numbers get assigned a status of “Declared”, which means that the organisation has not been fully validated, but the new PIC number can already be used during the proposal submission
- Gender equality and diversity in the team will be positively evaluated.

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<sup>1</sup> <https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/how-to-participate/participant-register>

## 3.2 Eligible activities

Applications must respect the following eligibility conditions:

- Solutions in the realm of manufacturing technologies, in particular, Net Zero in Industry 4.0.
- Solutions need to fit a least one of the following market segments:
  - Aerospace
  - Automated Guided Vehicle Systems (AGVs)
  - Appliances
  - Automotive
  - Consumer Goods
  - Design
  - Electronics
  - Energy and Utilities
  - Environment
  - Food
  - Health
  - Homeware
  - Industrial Machinery
  - Logistics and Transport
  - Machine Tools
  - Marine
  - Mobility
  - Packaging
  - Pharmacy and Chemistry
  - Telecommunications
  - Textile and Shoes
- Solution need to fit, at least, one of the following technology domains:
  - Additive Manufacturing / 3D printing
  - Advanced Sensors
  - Battery / Hydrogen / Energy Storage
  - Cleantech
  - CO2 Capture, Utilization & Storage / CO2 eq. Tracking
  - Computer Vision / Quality Control / Assurance
  - Connectivity / IoT Infrastructure
  - Cybersecurity
  - Data Analytics / AI / ML
  - Electronics and Semiconductors
  - Health and Safety
  - Logistics / Asset Tracking
  - Mixed and Extended Reality / VR / AR
  - Plastic and Metal components
  - Platform business / Marketplace
  - Prescriptive and predictive analytics
  - Production Planning / Flexible production systems
  - Recycling / Reuse / Remanufacturing
  - Robotics
  - Simulation / Digital Twins / Advanced Engineering Tools



- Proposed solutions that harm the environment or social welfare or discriminate on basis of gender, age, socio-economic and geographic situation, disability, ethnicity, and sexual or gender identity, or are not in line with the Do No Significant Harm Principle are not eligible<sup>2</sup>
- The proposed solutions must relate to ongoing or completed initiatives. In case of ongoing activities, only work achieved by the submission deadline will be considered for the prize. The solutions proposed can be at different stages of implementation.
- The proposed solutions or activities contained in the application must have taken place in a EU Member State (including overseas countries and territories, OCTs) or in an Associated Country to Horizon Europe.

### 3.3 Budget and funding

The total maximum EIT funding allocated to this competition is up to 15,000 EUR.

Three winners (ranked 1st, 2nd, and 3rd) of the 2<sup>nd</sup> phase would be rewarded with:

- **First prize:** 7,000 EUR
- **Second prize:** 5,000 EUR
- **Third prize:** 3,000 EUR

Furthermore, the 10 **finalist startups** participating to the 2<sup>nd</sup> phase will receive exclusive “**growth packages**” of dedicated Access-to-Market support services provided by the EIT Manufacturing Business Development and Innovation team that aims at supporting their internationalization strategy and fostering their innovation. Finalists will also obtain access to EIT Manufacturing's pan-European innovation network and thus enhance their visibility and international publicity through EIT Manufacturing’s communication channels.

The “growth package” of dedicated support services provided by the EIT Manufacturing Business Development and Innovation team includes the following:

- Business Development Support
  - Business strategy and roadmap support
  - Business Plan and USP Analysis
  - Commercialisation Plan Analysis (clients, markets)
- Pitch preparation
  - Message refinement, storytelling, and structure

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<sup>2</sup> Innovations that significantly harm the environment (and therefore contravene the ‘do no significant harm’ principle of the EU Taxonomy Regulation), social welfare or that are primarily designed for military applications, or in other fields which are generally excluded from EU funding pursuant to Article 18 Horizon Europe Regulation, will not be funded (see Annex 2, General conditions for proposals in the EIC Work Programme 2024 – page 136).

- Rehearsals and Coaching

### 3.4 Payment arrangements

The prize money will be paid to the prize winners after the award ceremony, provided all the requested documents have been submitted (see also point 5.5). In case of a group of winners, the payment will be made to the lead applicant.

Before EIT Manufacturing awards the prize money, the winning companies must provide both their banking and fiscal documentation. Additionally, they must disclose if there are any pending issues with government authorities or agencies in accordance with the E.U. funding rules and Horizon Europe legislation.

All winning applicants must sign a “Declaration of Honour” (see also point 6.4), which is annexed to these guidelines. If an issue is identified, EIT Manufacturing reserves the right to withdraw the award of the prize.

### 3.5 Reporting

Shortlisted finalists must report one (1) month after completion of support from EIT Manufacturing. This reporting must confirm that they received the “growth package” described in section 3.3.

### 3.6 Ethics and values<sup>3</sup>

Activities must comply with the highest ethical standards and the applicable EU, international and national law on ethical principles. Moreover, they must respect basic EU values (such as respect for human dignity, freedom, democracy, equality, the rule of law and human rights, including the rights of minorities). The activities must comply with:

- ethical principles (including the highest standards of research integrity) and
- applicable international, EU and national law

Applications that did not respect the above ethical principles and standards cannot be awarded a prize.

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<sup>3</sup> [https://ec.europa.eu/info/funding-tenders/opportunities/docs/2021-2027/common/guidance/how-to-complete-your-ethics-self-assessment\\_en.pdf](https://ec.europa.eu/info/funding-tenders/opportunities/docs/2021-2027/common/guidance/how-to-complete-your-ethics-self-assessment_en.pdf)

## 4. Proposal preparation and submission

All applications, supporting documents and materials must be submitted in English using the application forms linked on the competition website ([www.eitmanufacturing.eu/calls/boostup-iberia-2024-net-zero](http://www.eitmanufacturing.eu/calls/boostup-iberia-2024-net-zero)) no paper submissions will be considered.

Applicant representatives must register and validate the account if this is the first time accessing the platform. If the applicant's representative has already created an account, the representative can proceed to log in. Once logged in, start a new application. During the application all compulsory fields must be filled.

**The official language of the competition is English** (i.e., all submission material must be submitted in English and the **representative of the finalist startups must pitch in English**, in the final event).

The following documentation must be submitted by the applicants through the submission tool **no later than the competition deadline October 11<sup>th</sup>, 2024, 17:00 CET**:

- Application form (including PIC number)
- Company Pitch Deck and the following details shall be clearly outlined:
  - Target markets and description of the main(s) applicative use case(s) addressed by the company offerings and technologies
  - Team and company organization
  - Existing business traction (recurring revenues from commercial activities)
  - Business development plans (incl. financial aspects) and go-to-European-market strategy
- Company logo in high-quality graphic format (this will be used for the competition promotional campaign)
- Company Registration Certificate (if applicable; see section 3.1, "Applicants profile")

**NOTE:** Only applications submitted through the online link (as noted above) before the deadline will be accepted and considered. EIT Manufacturing reserves the right to extend the submission deadline; any extension of the deadline will be communicated to the public on the competition website.

**Any documentation missing or considered incomplete is a reason for application rejection.**

### COMPETITION CONTACT EMAIL

All applicants may contact EIT Manufacturing to ask questions and clarify any points on general or technical procedures and call content by sending an email message to [boostupiberia@eitmanufacturing.eu](mailto:boostupiberia@eitmanufacturing.eu).

# 5. Proposal evaluation and selection process

## 5.1 Eligibility and admissibility check

A proposal will be admissible if:

<b>Completeness</b>	The submitted proposal is completed and submitted in time via the submission tool, in English with all its mandatory sections and compulsory documents included
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A proposal will be eligible if:

<b>Applicant profile</b>	The applicant’s profile is in line with the requirements presented under point 3.1 “Applicants profile”
<b>Activity</b>	The activity is aligned with the requirements presented under section 3.2

Applications containing one or more inadmissible and ineligible elements will receive an official communication from EIT Manufacturing setting out the outcome of the eligibility and admissibility check and explaining why the proposal failed to meet the criteria.

The applicant deemed ineligible who disputes the ineligibility decision may appeal. This appeal must be made within 5 working days from the official EIT Manufacturing notification of ineligibility (see paragraph 6.4) by sending an email to support@eitmanufacturing.eu according to the Appeal procedure document linked to the Competition.

## 5.2 Evaluation of Proposals

The evaluation of the proposals will be conducted in two steps:

### 5.2.1 1<sup>st</sup> phase – Online evaluation and selection of finalists

Applicants’ proposals will first be reviewed online by a panel composed of 3 evaluators with the same weighting of scores:

- One member from EIT Manufacturing – Business Development and Innovation area
- Two external evaluators

The evaluators will be supported by one internal rapporteur.

Each evaluator will have to score each application based on four standardised criteria: Excellence, Impact, Implementation, and Strategic fit.

The criteria and their related sub-criteria will be assessed according to the following scores

Score	Description	
1	Extremely poor or None	The information provided is considered irrelevant or inadequate compared to the specific call provisions
2	Bad	The information provided lacks relevant quality and contains significant weaknesses, compared to the specific call provisions
3	Average	The overall information provided is adequate, however, some aspects are unclearly or insufficiently detailed, compared to the specific call provisions
4	Good	The information provided is adequate with sufficiently outlined details, compared to the specific call provisions
5	Excellent	The information provided is outstanding in its details, clarity and coherence, compared to the specific call provisions

The scores from 1 to 5 shall be given at award criteria level are then summed together to come with a final score:

- Maximum score: 20 points.
- Individual thresholds per award criterion: 3/5 points.
- Overall threshold: 12/20 points.

Applications must pass both the individual (i.e. per award criterion) AND the overall threshold.

Award criteria	Threshold	Maximum score
<u>Excellence</u> <ul style="list-style-type: none"> <li>• <u>Novelty. The degree to which the solution is original, creative, and not previously implemented in the manufacturing sector.</u></li> <li>• <u>Feasibility. The extent to which the solution is technically and practically viable and can be integrated with existing systems and processes.</u></li> <li>• <u>Effectiveness. The potential of the solution to address the net zerospecific challenge, and to enhance the performance, quality, and efficiency of the manufacturing process</u></li> </ul>	<u>3/5</u>	<u>5</u>
<u>Impact</u>	<u>3/5</u>	<u>5</u>

<ul style="list-style-type: none"> <li>• <u>Environmental. The contribution of the solution to reducing the environmental footprint of the manufacturing sector, such as emissions, waste, energy consumption, and resource use.</u></li> <li>• <u>Social. The contribution of the solution to improving the social aspects of the manufacturing sector, such as working conditions, safety, health, and skills development.</u></li> <li>• <u>Economic. The contribution of the solution to increasing the competitiveness, productivity, and profitability of the manufacturing sector, as well as creating new markets and opportunities</u></li> </ul>		
<p><b><u>Implementation</u></b></p> <ul style="list-style-type: none"> <li>• <u>Team. The qualifications, experience, and skills of the startup team, and their ability to execute the solution and manage the project.</u></li> <li>• <u>Customer traction. The company demonstrates good market validation through customer acquisition and retention. This will be evaluated based on the presence of proofs of concept (POCs), paid contracts, recurring revenues...etc.</u></li> <li>• <u>Monitoring and Evaluation. The methods, tools, and indicators used to monitor, measure, and report the effectiveness and outcomes of the solution, and to identify and address any issues or challenges.</u></li> </ul>	<u>3/5</u>	<u>5</u>
<p><b><u>Strategic Fit</u></b></p> <ul style="list-style-type: none"> <li>• <u>Relevance. The degree to which the solution and the challenge are related to the EIT Manufacturing’s Strategic Agenda and goals and priorities of the organization.</u></li> <li>• <u>Synergy. The extent to which the solution and the challenge complement or enhance other initiatives, projects, or partnerships of the EIT Manufacturing, and create added value or benefits</u></li> <li>• <u>Alignment. The compatibility of the solution and the challenge with the values, principles, and standards of the EIT Manufacturing, and the adherence to the ethical, legal, and regulatory frameworks.</u></li> </ul>	<u>3/5</u>	<u>5</u>
<b>Overall</b>	<b>12/20</b>	<b>20/20</b>

The external evaluators will assess each submitted proposal. The Submission Management System “Submittable” will create an average score per application based on the individual evaluators’ scorings and produce an Individual Evaluation Report (IER) per application (each application is evaluated 3 times). The external evaluators will meet in a consensus meeting chaired by an independent rapporteur to discuss and reach an agreement. The rapporteur will address any notable divergences between their evaluations and will develop the final Evaluation Summary Reports of the 1<sup>st</sup> phase.

The top 10 ranked applications will be shortlisted for the 2<sup>nd</sup> phase –pitching session.

### 5.2.2 2<sup>nd</sup> phase –pitching session

The finalist startups will be invited to attend and pitch in-person during the pitching session. Shortlisted finalists will be evaluated by a jury panel composed of the same 3 evaluators of 1<sup>st</sup> Phase with the same weighting of scores. The evaluators will be supported by one internal rapporteur.

The jury panel will refer to the same evaluation criteria and scoring system of the 1<sup>st</sup> phase (section 5.2.1).

The format of the live pitch will be a 3-minute presentation by the applicants and 3 minutes of questions from the jury panel. The final ranking of the successful applicants will be agreed by the jury members in a consensus meeting, which will take place right after the end of the pitching session and will be chaired by an independent rapporteur. The rapporteur will address any notable divergences between them and will develop the final Evaluation Summary Report of the 2<sup>nd</sup> phase.

The pitch will happen on December 4<sup>th</sup>, 2024, in Casa da Música, Porto, Portugal. The agenda for this event will be announced on the competition website ([www.eitmanufacturing.eu/calls/boostup-iberia-2024-net-zero](http://www.eitmanufacturing.eu/calls/boostup-iberia-2024-net-zero)). It is the participant's responsibility to keep track of announcements and information on the EIT Manufacturing BoostUp! Iberia Competition website. All shortlisted finalists will also receive an email with the detailed timing of the final pitching competition sessions before the event.

**IMPORTANT NOTE: Shortlisted finalists which, for whatever reason, fail to attend the in-person final event at the given time and venue will be disqualified and will not be entitled to any award.**

### 5.3 Communication of results

All applications will be informed about the evaluation result during each phase of the competition.

- **1<sup>st</sup> phase – Online evaluation and selection of finalists:** results will be communicated by email to the applicant representatives, registered at the submission platform (Note: Please, check your junk folder). Results will be communicated with a rejection letter, or email to non-qualified applicants, or an invitation email to 2<sup>nd</sup> phase of the evaluation process. Results will include the Evaluation Summary Reports.
- **2<sup>nd</sup> phase – Live pitch session:** a jury deliberation meeting will take place directly after the in-person live pitching session. Right after the decision is taken, the results will be announced publicly during the event. Individual scores and comments made by evaluators will remain confidential.

Based on the evaluation (and after the mandatory checks: ethics review, non-exclusion, double funding and plagiarism, etc), EITM will decide on the award of the prizes to the 3 winners. The winners ranked 1<sup>st</sup>, 2<sup>nd</sup>, and 3<sup>rd</sup> will receive a prize; unsuccessful applications will be rejected.

### 5.4 Procedure for complaints and appeal

The applicant (the representative of the legal entity) of a rejected application who disagrees with the decision may request an evaluation review. **Only procedural aspects of an evaluation may be the subject**

of a request for an evaluation review, for example, process errors or technical problems. The evaluation of the merits of a proposal shall not be the subject of an evaluation review. In this case, the applicant will have 5 working days after receipt of the final evaluation results to submit an appeal by sending an email to support@eitmanufacturing.eu according to the Appeal procedure document linked to the Competition.

## 5.5 Selected applicants and follow-up

The selected shortlisted applicants will receive the following awards:

- The ten (10) shortlisted startups (the Finalists) that attend the event and pitch in front of the jury panel will receive the “growth packages” of dedicated support services for two (2) months provided by the EIT Manufacturing Business Development and Innovation team. A dedicated Service Agreement will be signed between each startup and EIT Manufacturing.
- The ten (10) shortlisted startups (the Finalists) will enjoy visibility and international publicity through EIT Manufacturing’s communication channels.
- The top three (3) winning startups (the Winners) will receive a financial prize as follows:
  - First prize: 7,000 EUR
  - Second prize: 5,000 EUR
  - Third prize: 3,000 EUR

The shortlisted finalists will have to diligently collaborate in the following steps that will be taken after closing the competition:

- Providing EIT Manufacturing with required banking and fiscal details (applicable to Winners only).
- Signature of a Declaration of Honour (see point 7.8) which can be downloaded from the competition website (applicable to Finalists and Winners).
- Signature of the Service Agreement and/or Financial Prize agreement (the latter applicable to Winners only).
- Collaborate with the Business Development and Innovation team of EIT Manufacturing during the delivery of “growth package” support services.
- Within one month from the end of the Service Agreement or by no later than February 10th, 2025, whichever date comes first: signature of a Support Review Form (SRF) confirming:
  - The length and type of services provided by the Business Development and Innovation team of EIT Manufacturing and how such services contributed to the startup growth.
  - The amount, type and source of financing received by the startup during the support period.

The template of the Support Review Document will be provided in due time by the Business Development and Innovation team and shall be signed by a legal representative of the startup.



# 6. Other terms and Conditions

## 6.1 Communication, Dissemination, Visibility of funding

Prize winners must promote the prize and its results, by providing targeted information to multiple audiences (including the media and the public) in a strategic and effective manner. Communication activities related to the prize (including media interviews, press statements, presentations, etc., in electronic form, via traditional or social media, etc.), must acknowledge EU support and display the EIT Manufacturing logo (emblem) and text. The emblem must remain distinct and separate and cannot be modified by adding other visual marks, brands or text. Apart from the emblem, no other visual identity or logo may be used to highlight the EIT Manufacturing support. When displayed in association with other logos (e.g. of winners or sponsors), the emblem must be displayed at least as prominently and visibly as the other logos.

For the purposes of these obligations, the winners may use the emblem without first obtaining approval from EIT Manufacturing. This does not, however, give them the right to exclusive use. Moreover, they may not appropriate the emblem or any similar trademark or logo, either by registration or by any other means. Any communication or dissemination activity related to the prize must use factually accurate information.

The EIT Manufacturing may use, for their communication and publicising activities, information relating to the prize, as well as photos or audio-visual material that they receive from the applicants (including in electronic form), and photos and videos taken either in preparation of the award ceremony or during the award ceremony. The EIT Manufacturing will publish the name of both the finalist/s and the selected applicants, their origin, the amount of the prize and its nature and purpose.

## 6.2 Intellectual Property Rights

Participants retain full and exclusive ownership of their prior information and intellectual property rights. By submitting their application, participants affirm that they hold ownership or have legally secured the right to use all elements of the innovative product or service. Participants agree to indemnify and hold harmless EIT Manufacturing and/or any assignee or affiliate from any third-party allegations or claims of intellectual property rights infringement by the product or service of participants.

Participants shall have the right to further develop, use and license their intellectual property rights for creating, making, marketing and distributing products, services and technology.

Participants agree to respect IPR Rules (Article 16) of the Model Grant Agreement.

Participants also agree to respect the EIT Manufacturing IP Policy.

## 6.3 Right to activate audits

EIT Manufacturing retains the right to activate an audit on “BoostUp! Iberia 2024” prize winners, in case of alerts and/or to confirm governance and proper usage of the financial prize.

EIT Manufacturing keeps the right to request any data related to the “BoostUp! Iberia 2024” competition to the prize winners during 5 years after completion to ensure transparency and allow monitoring from EIT.

## 6.4 Withdrawal of the prize - Recovery of undue amounts

Applicants which are subject to an **EU exclusion decision** or in one of the following **exclusion situations** that ban them from receiving EU funding can NOT participate<sup>4</sup>:

- bankruptcy, winding up, affairs administered by the courts, arrangement with creditors, suspended business activities or other similar procedures (including procedures for persons with unlimited liability for the applicant’s debts)
- in breach of social security or tax obligations (including if done by persons with unlimited liability for the applicant’s debts)
- guilty of grave professional misconduct<sup>5</sup> (including if done by persons having powers of representation, decision-making or control, beneficial owners or persons who are essential for the award/implementation of the prize)
- committed fraud, corruption, links to a criminal organisation, money laundering, terrorism-related crimes (including terrorism financing), child labour or human trafficking (including if done by persons having powers of representation, decision-making or control, beneficial owners or persons who are essential for the award/implementation of the prize)
- shown significant deficiencies in complying with main obligations under an EU procurement contract, grant agreement, prize, expert contract, or similar (including if done by persons having powers of representation, decision-making or control, beneficial owners or persons who are essential for the award/implementation of the prize)
- guilty of irregularities within the meaning of Article 1(2) of Regulation No 2988/95 (including if done by persons having powers of representation, decision-making or control, beneficial owners or persons who are essential for the award/implementation of the prize)
- created under a different jurisdiction with the intent to circumvent fiscal, social or other legal obligations in the country of origin or created another entity with this purpose (including if done

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<sup>4</sup> See Articles 136 and 141 EU Financial Regulation 2018/1046.

<sup>5</sup> Professional misconduct includes: violation of ethical standards of the profession, wrongful conduct with impact on professional credibility, false declarations/misrepresentation of information, participation in a cartel or other agreement distorting competition, violation of IPR, attempting to influence decision-making processes or obtain confidential information from public authorities to gain advantage.

by persons having powers of representation, decision-making or control, beneficial owners or persons who are essential for the award/implementation of the prize).

- Applicants will also be refused if it turns out that<sup>6</sup>:
- during the award procedure they misrepresented information required as a condition for participating or failed to supply that information
- they were previously involved in the preparation of the call and this entails a distortion of competition that cannot be remedied otherwise (conflict of interest).

Applicants shall sign a Declaration of Honour to confirm that they respect the above-mentioned criteria at the application stage. All shortlisted applicants participating in the 2<sup>nd</sup> phase may be requested to provide relevant recent documentation substantiating the Declaration of Honour. Failure to provide adequate documentation may result in the exclusion of the applicants concerned.

## 6.5 Data protection

EIT Manufacturing ensures that any processing of personal data shall be performed in accordance with Regulation (EU) 2016/679 of the European Parliament and of the Council of 27 April 2016, on the protection of natural persons with regard to the processing of personal data and on the free movement of such data, and in accordance with Directive 95/46/EC (General Data Protection Regulation). As a data subject you have the right of access, the right to rectification, the right to erasure, the right to restrict processing, the right to data portability, the right to object and the right not to be subject to a decision based solely on automated processing. If you have a question about personal data processing or want to exercise your data subject rights, you can contact our Data Protection Officer on [dpo@eitmanufacturing.eu](mailto:dpo@eitmanufacturing.eu). In the case of complaints, you can address them to the French regulator CNIL.

The collected personal data will be used solely for the procedure and assessment of the applications and the management, completion, organisation, dissemination of information and publicity of the Competition. The data controller is EIT Manufacturing and/or its subsidiaries.

Personal data shall be deleted 5 years after the announcement of the competition winners.

Participants have the possibility to indicate that EIT Manufacturing may grant access to parts of their submission to trusted investors and partners.

The application submission and evaluation process will be done via Submittable (<https://eitmanufacturing.submittable.com>), an online submission management tool by Submittable Holdings, Inc.

**Your consent to the use of submittable as submission and evaluation tool:** By submitting your application within this challenge you implicitly state your consent to the Terms and Conditions as well as the Privacy policy of Submittable, available under <http://www.submittable.com/terms> and <http://www.submittable.com/privacy>.

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<sup>6</sup> See Article 141(1) EU Financial Regulation 2018/1046

YOUR CONSENT TO THE USE OF PERSONAL DATA: By submitting your application within this competition you consent that EIT Manufacturing will collect, transfer, process, store and delete your data in accordance with the aforementioned conditions.

## 6.6 Acceptance of the Guidelines

By submitting the application form, the participant agrees to these Guidelines and its Annexes, which form part of the submission. Participants agree that they have no legal entitlement to a prize.

EIT Manufacturing reserves the right to make reasonable amendments to these Guidelines. Amendments and additions to these Guidelines shall be valid only if communicated in writing or otherwise made available to the participants on the competition page of the EIT Manufacturing website.

EIT Manufacturing also reserves the right to cancel or declare the Competition unsuccessful provided all applicants are informed and sufficient justification is given (for example no applications received, or all applications do not pass the default thresholds).

## 6.7 Confidentiality

EIT Manufacturing undertakes to use any Confidential Information shared by the applicants solely for the purposes of the **"BoostUp! Iberia 2024" competition**. Confidential information shall mean data and/or information that is proprietary to, or possessed by, the applicants and not generally known to the public, or that has not yet been revealed whether in tangible or intangible form, whenever and however disclosed and might also be included in the application form. Confidential information must be expressly labelled as such in the application form.

Applicants agree that EIT Manufacturing and its subsidiaries can disseminate, publish, and make use of non-confidential information regarding the competition, to promote the activities of EIT Manufacturing or establish reports or other necessary documents for EIT.

The applicants agree that data and information in the application form not labelled as confidential may be disclosed in connection with the activities of EIT Manufacturing.

Considering the confidential nature of the data and information referred to above, EIT Manufacturing also undertakes to (i) not disclose them in any way and in any form, without prior written authorization of the company concerned; and (ii) not to use them for purposes other than those strictly necessary for participation in the **"BoostUp! Iberia 2024" competition**.

Confidential Information may be shared among EIT Manufacturing and its subsidiaries (e.g. Regional Offices) solely for the purposes of the **"BoostUp! Iberia 2024" competition activity**. EIT Manufacturing undertakes to impose this confidentiality obligation on its employees and the employees of its subsidiaries and its collaborators, as well as on Rapporteurs and independent experts and all subjects who, by virtue of participating in the competition for proposal as members of the Selection Committees or Jury, will take knowledge of or may have access to such confidential data and information.

## 6.8 Exclusion Criteria

Applicants will be excluded from participating in the competition if they are in any of the situations of exclusion defined in Article 136 of the EU Financial Regulation (<https://eur-lex.europa.eu/legal-content/EN/TXT/HTML/?uri=CELEX:32018R1046&rid=6>). All shortlisted applicants participating to the 2nd phase shall sign a Declaration of Honour to confirm that they respect the above-mentioned criteria at the application stage. All shortlisted applicants participating to the 2<sup>nd</sup> phase may be requested to provide relevant recent documentation substantiating the Declaration of Honour. Failure to provide adequate documentation may result in the exclusion of the applicants concerned.

## 6.9 Applicable Law

The present guidelines are governed by the applicable European Union laws (i.e. the EIT Regulation, the EU Financial Regulation and the Horizon Europe Regulation) and is complemented, where necessary, by the law of France. The applicants agree to observe the obligations set forth in the Model Grant Agreement signed between the EIT and EIT Manufacturing and particularly Articles 12 (conflict of interest), 13 (confidentiality and security), 14 (ethics), 17.2 (visibility), 18 (specific rules for carrying out action), 19 (information) and 20 (record-keeping). These obligations will also be mentioned in contracts to be signed if the application is successful.