

### **About EIT Manufacturing**

*EIT Manufacturing, a Knowledge and Innovation Community (KIC) under the umbrella of the European Institute of Innovation and Technology (EIT), is focused on supporting entrepreneurship, innovation, and education, to add unique value to European products, processes, services – and inspire the creation of globally competitive and sustainable manufacturing. [www.eitmanufacturing.eu](http://www.eitmanufacturing.eu)*

*EIT Manufacturing brings together leading organizations along the entire value chain – smaller companies, larger industrial corporations, excellent academic and research institutions, and public sector organizations. Together we work toward a more competitive manufacturing ecosystem in Europe by removing barriers to innovation, promoting talent and education, leveraging enabling technologies and exploiting key data. EIT Manufacturing has Central Offices in the Paris area and develops activities across a network of Co-Location Centers (CLCs) in Gothenburg, Darmstadt, Vienna, Milan, Athens and San Sebastián. EIT Manufacturing has more than 200 Core and Associate Partners.*

*EIT Manufacturing now invites applications for the position of*

## **Education Manager**

Full-time position at EIT Manufacturing Central in Darmstadt (Germany)

### **About Education**

The EIT Manufacturing Education aims at increasing the innovation and entrepreneurial capacity in Europe through attracting, educating, skilling and upskilling individuals: students, workers and professionals. The Education programs and activities contribute to the EIT Manufacturing Strategic Agenda's objectives, key performance indicators and impact.

Education focuses on humans: engage, connect and empower them to become the backbone of a strong European Manufacturing Innovation Community; a prosperous and inclusive society.

Education in EIT Manufacturing is aligned with the objectives, principles and quality requirements of the European Institute for Innovation and Technology Label. The Education pillar has developed several programs and assets to support the education of students, upskilling and reskilling of the manufacturing employees/professionals aiming at becoming financially sustainable after the initial investment. They include among others Digital Learning and Teaching Factories' marketplace, Digital Learning Platform "Skills.Move"; EIT Labelled programs for Master, Doctorates, Fellowships, and Non-Degree.

### **About the Co-Location Center Central (CLC Central)**

The CLC Central is an integral part of the governance of EIT Manufacturing and fosters connectivity with local ecosystems in Germany, Benelux, Poland, Ukraine and Ireland. It initiates, hosts, and implements the various EIT Manufacturing activities and provides a platform for discussion of innovative ideas. CLC Central identifies and builds new commercial opportunities to further substantiate EIT Manufacturing's long-term sustainability and is actively involved in helping to secure funding for Innovation, Education and Business Creation activities. CLC Central also identifies and exploits promising opportunities for activities with other CLCs across Europe.

### **About the position**

In your capacity as Education Manager, you are accountable for the effective development, promotion, sales, and uptake of the EIT Manufacturing Education services and programs in the nations represented by the Co-Location Center Central (CLC Central), which include Germany, Benelux, Poland, Ukraine and Ireland. The chosen candidate will be in charge of creating, directing, and growing the local EIT Manufacturing education ecosystem, which consists of students, academic institutions, RTOs, commercial enterprises, and training distributors. Further they will develop a strong understanding of the education and upskilling business in the area of manufacturing across covered countries; collaborate with the Education Team and with the partners to enhance the EIT Manufacturing education offer; create and leverage business partnerships to reach the objectives in terms of registered students, students that become entrepreneurs and upskilled talents.

As Education Manager in CLC Central you will collaborate with the local team to actively integrate the Education perspective and contribution with Innovation and Business Creation, within the local ecosystem and innovation community.

**Missions and key Accountabilities:**

- Understand the needs of the partners and customers in terms of talent, skills and training. Package, promote, sell, and foster the uptake of the EIT Manufacturing Education services and programs in the nations represented by the Co-Location Center Central (CLC Central), through the development, management, and maintenance of the local EIT Manufacturing education ecosystem (including, among others, students, universities, RTOs, industrial companies and training providers and distributors),
- Contribute to the achievement of EIT Manufacturing education objectives, and targets, such as registered students, students that become entrepreneurs, upskilled talents, and revenues,
- Entice students and clients to enroll in EIT Labelled programs and integrate them into the EIT Manufacturing community.
- Support the dissemination and promotion of EIT Manufacturing Education funded activities at the local level, building awareness and participation in training programs,
- Contribute to the implementation of the education strategy of EIT Manufacturing in collaboration with other departments,
- Develop strategic partnerships with key Education content providers, distributors and other relevant stakeholders in the region, in close collaboration with the commercial arm of EIT Manufacturing.

**Qualifications:**

- Master's Degree (or equivalent) or MBA with majors in business management, engineering, commerce, entrepreneurship, Project/Programme Management of education or training activities or relevant work experience,
- Good command of IT tools (Office, web collaborative tools, Learning Management Systems),
- Fluent in English and German. Proficiency in additional European languages is a plus.

**Experience:**

- Expertise in the field of education and training,

- Knowledge of the manufacturing sector is considered as a plus,
- Experience in promotion, sales, and uptake of (ideally) education programs,
- At least 5 years of relevant working experience in education and training, technology markets and/or innovation management,
- Established network of relevant stakeholders from industry and academia in the relevant countries,
- Experience with European Commission funded programs (e.g., Horizon programs) will be considered as a plus.

#### **Skills:**

- You are passionate and goal oriented,
- You have the capacity to create solid networks and connections,
- You think creatively and strategically,
- You have exceptional project management abilities and a track record of delivering results,
- Your communication abilities are excellent,
- You enjoy working in matrix and multinational organisations,
- You are proactive, independent, and trustworthy.

#### **We offer:**

- an unlimited full-time employment contract under the labour law of Germany,
- fast and flat processes, straight internal communication, low hierarchies, and freedom to operate,
- a friendly atmosphere within a dynamic team at modern and well-located office facilities
- interactions with a pan-European organization of like-minded intrapreneurs, committed to have a lasting impact on the manufacturing ecosystem.

#### **Location**

The role location will be at Darmstadt (Germany), with occasional travel to the European locations.

#### **Equal opportunities**

EIT Manufacturing values diversity and applies policies of equal opportunities. We welcome applications without discrimination, on any grounds. Candidates considering their interests having been prejudiced by a decision in a selection process may request a review of, or launch an appeal against, the decision adversely affecting them.

#### **Selection Committee**

A Selection Committee will be appointed to carry out the evaluation of applications submitted. Please note that the Selection Committee's internal proceedings are strictly confidential.

Shortlisted candidates may be invited for an interview at EIT Manufacturing with the Director of Education and the CLC Central Director. Candidates may be asked to provide proof of qualifications, background, skills, and experiences by providing relevant documents.

#### **Protection of personal data**

Candidates' personal data are processed as required by Regulation (EU) 2016/679 of the European Parliament and of the Council of 27 April 2016 on the protection of natural persons with regard to the

processing of personal data and on the free movement of such data, and repealing Directive 95/46/EC (General Data Protection Regulation). For more information, please check the privacy statement on recruitment available [Privacy Notice](#).

### Application

A complete application should consist of

- (i) a full curriculum vitae,
- (ii) a covering letter describing briefly how you meet the criteria outlined and your vision for the role.

The application should be sent via e-mail to: [central@eitmanufacturing.eu](mailto:central@eitmanufacturing.eu) with subject header “EIT Manufacturing Education Manager CLC Central”.

The application should be written in **English**.  
Only complete applications will be evaluated.

Closing date is **03 November 2023**.

For further information, please contact [central@eitmanufacturing.eu](mailto:central@eitmanufacturing.eu)

**Please join us on this exciting journey. Send us your application now!**